



**COMBAT CRNR**  
P R O F E S S I O N A L

## **Inside Sales Representative / Account Manager**

Position Description 5/7/19

Join the fastest growing and most innovative martial arts equipment manufacturer in the world. Headquartered right here in Menomonee Falls, WI.

At Combat Corner Professional you will be generating sales that helps our business grow and you will help us achieve continued growth by providing exceptional customer service to drive sales. As an Inside Sales Representative, you will take inbound calls/emails from potential customers in response to promotional communications. You will also make outbound calls to customers who are eligible for new promotions and products. Helping our customers understand how our products help their business to succeed.

- Listening to customers' needs and making appropriate recommendations.
- Promoting our products and services.
- Communicating the value of our offerings.
- Establishing commitments from new gym owners and customers.

What we're looking for...

You're confident and knowledgeable. Others look to you for advice on our current and new product lines. Working in a dynamic environment with challenging sales targets motivates you to do your best. Multi-tasking is the norm for you but you still stay on top of everything. You are persistent and know that with effort, you will win. You make connections with all types of people and build rapport easily over the phone. People trust you and come to you for advice.

You'll need to have:

- 1-2 years of successful sales experience.

Even better if you have:

- Experience taking inbound customer calls to achieve sales.
- A history of meeting or exceeding sales expectations.
- Customer service or inbound sales experience.
- Exceptional communication skills.

When you join Combat Corner Professional...

You'll be doing work that matters for Gym owners and MMA professionals all over the world. Beyond powering one of the fastest growing businesses in the country, we're leading the way in Mixed Martial Arts product quality and product innovation. Of course, we will offer you great pay

and benefits, but we're about more than that. Combat Corner is a place where you can craft your own path to greatness. Find your future at Combat Corner Professional..

Great sales professionals in this position can and do make north of \$100,000+ a year.

**APPLY NOW**